

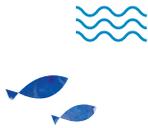
# As a food expert with a 70-year history, we deliver reliable and safe foods with added value.

We are engaged in the distribution of a wide variety of products including ready-to-eat food products. In addition, we actively develop products with added value in cooperation with our suppliers. Leveraging our marketing function in keeping with consumer trends, we are developing best-selling items one after another, such as small-lot products for small families and time-saving products that do not require cooking. We also provide support to retailers through proposals for sales promotion plans including creation of effective product displays. We are working to provide advantages to both our suppliers and retailers.



# Distribution Flow and the Role of Marusen Chiyoda Suisan





# Our 70-year history and advantages



We handle

approx. **55,000** items

~The list of the items we handle~

Whitebait, dried squid, eel, frozen shrimp, foods boiled in soy sauce, frozen crab, frozen fish, roe, dried fish, fish pickles, delicacies, fish cakes, crab sticks, salmon, trout, herring roe, mackerel, horse mackerel, smelt, salmon roe, snacks and many more.



A network of approx. **2,500** companies

including 1,700 suppliers

and 800 customers



We develop best-selling products

through addition of value,

going beyond traditional wholesaling



With Japanese food

gaining a global recognition,

disseminating the culture of

Washoku to the world





# MESSAGE FROM THE CEO



## Our Mission

Our mission is to pass down our traditional culinary heritage through Japanese food, and provide quality time to all customers.

## Our mission story

Our company, Marusen Chiyoda Suisan Co., Ltd., has been engaging in business regarding of traditional Japanese Traditional Salted/Dried/Processed Food” salted and dried seafood products, long since we first started the business at Tsukiji Fish Market, (since 1956) , which used to be the Tokyo Metropolitan Central Wholesale Market.

These products are made by salting, drying, and processing the fresh catch so that they last longer and that people in the landlocked regions can also enjoy the blessings of the sea.

They are indeed traditional Japanese food born of wisdom and ingenuity.

We believe it is one of our major missions to correctly pass down the Japanese food culture in the context of the Japanese climate, local cuisines, seasons and traditions to future generations through our products.

Our thoughts are what we eat, and sound thinking will color your daily life and lead to a better life.

We hope that each and every one of you will have a good time through traditional Japanese food, and that our recommended products will serve as a memorable meal for everyone.

It is our pleasure to help everyone to have a better time, be surrounded by good memories, and have a good life.

**Hideko Ishibashi**  
Representative Director and President  
& Chief Executive Officer

## Our Policy

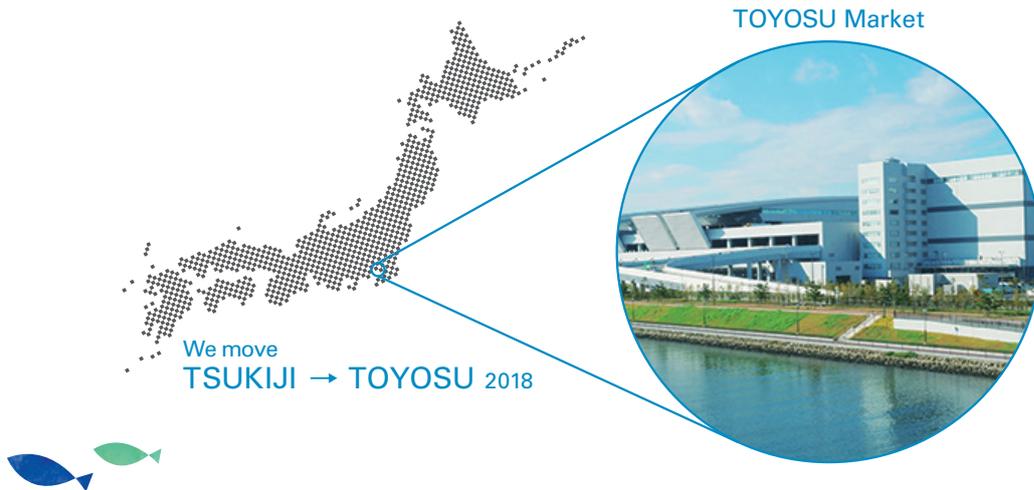
- A company that is selected as a reliable partner
- A company that does business in good faith
- A company that makes proposals
- A company that is environmentally friendly





## Toyosu Market (Tokyo Metropolitan Central Wholesale Markets)

The wholesale market relocation from Tsukiji to Toyosu took place in October 2018. As critical wholesale markets in the Tokyo metropolitan area with an eye to 50 years in the future, the new Toyosu market not only has the function that Tsukiji had – the smooth distribution of a wide variety of fresh foods at stable prices - but also its enclosed structure helps to maintain the appropriate indoor temperature and protects products from high temperatures, winds and rain to keep them fresh. Through these functions, Toyosu market can deliver reliable and safe foods in which consumers have been highly interested and effectively distribute products, and thus can meet the various needs of its customers, consumers and producers.



## Marusen Chiyoda Suisan Office

We are operating from a brand new office after the relocation to Toyosu Market. The concept of this office is “Wa.” “Wa” has several meanings in Japanese such as “relaxing” and “circle.” In addition, the Kanji for “Wa” (和) signifies “taking fruit from a tree and putting it into your mouth,” according to Chinese legend, meaning “gathering and eating meals at a table,” “valuing eating at a table with friends and family” and “going hand in hand and work towards one goal.” These are the kinds of Wa spirit that we have incorporated into our new office.



Entrance



Test Kitchen



Relax Space



Meeting Space1



Meeting Space2



## Corporate Information

Company Name Marusen Chiyoda Suisan Co., Ltd.

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Founded August 1948 \* 75th anniversary in 2023

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Representative Hideko Ishibashi , President and CEO

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Tel : +81-3-6633-2500  
Fax : +81-3-6633-2505  
Email: [export@marusen.co.jp](mailto:export@marusen.co.jp)

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Capital 100 million yen

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Number of employees 140 (as of April 2022)

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Sales 44 billion yen (FY ended March 2022)

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Group Company Matsukyudo Co., Ltd.

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Business Partners Approx. 1,700 suppliers and 800 customers  
totaling 2,500 companies

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No. of items we handle Approx. 55,000

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Scan the QR code  
below for the website

